

Press release
CMC Results – FY 13 (Q2)

**CMC Q2 Revenue Growth of 28% year-on-year; Net Profit
Growth of 51% year-on year**

Highlights

- **Operating revenue at Rs. 458.25 crore - growth of 28% y-o-y.**
- **EBITDA at Rs. 76.20 crore – Growth of 45% y-o-y.**
- **Broad based growth in India and international markets; International business share at 66.4% during Q2.**
- **Growth driven by value added services with growth of 37% y-o-y; Services Business share at 94.8% in Q2**
- **15 new clients addition during the quarter**
- **38% growth in operating revenue during half year ended September, 2012**

Mumbai, October 15, 2013: CMC Limited announced consolidated Operating revenue of Rs. 458.25 crore in quarter ending September 30, 2012, which represents 28% growth over the corresponding period last year. The company earned profit after tax of Rs. 49.40 crore, representing growth of 51% year on year.

On a cumulative basis the Company earned operating revenue of Rs. 910.53 crore in the first half of current financial year, resulting in growth of 38% over corresponding period last year.

"The Company continues to see good growth potential for its offerings across all business segments and geographies even in a challenging business environment" observed **R Ramanan, CEO and MD**. "The Company added 15 clients across geographies" he added.

"The Company was able to improve EBITDA margin by 190 basis points year-on-year though improved business mix and higher people productivity" **said JK Gupta, CFO**. "The Company improved its debtor days from 86 days to 83 days during the quarter" he added.

Awards & Certifications:

- Golden Peacock Award for HR excellence by the Institute of Directors.
- Golden Peacock Award for Innovation Management by the Institute of Directors.
- MP Treasury CSFMS ePayment has won Gold for ePayment facility for MP Government at SKOCH Digital Inclusion Awards – 2012

About CMC Limited

Incorporated in 1975, CMC is a pioneer Information Technology solutions provider in India and is a subsidiary of Tata Consultancy Services Limited, Asia's largest software Company. Operating out of 18 offices and 180 service locations in the country, CMC employs over 10,000 people and has a wholly owned subsidiary in USA called CMC Americas, Inc.

CMC's vision is to operate globally and bring the benefit of Information Technology to improve the productivity of its customers and the quality of its customer's products and services. CMC combines horizontal expertise in Information Technology with its vertical experience developed by working in a wide range of Industries.

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